

Underwater Property Solutions
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Job: Inside Sales Advisors - Hiring for July 18th training class!

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Locations



17767 N. Parimeter Dr. Suite B101 Scottsdale, AZ 85255
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Underwater Property Solutions
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Underwater Property Solutions is located in Scottsdale, Arizona and is a leading source for loan modification and debt relief for people throughout the country... [More](#)

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Jobs at Underwater Property Solutions

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- 3 [Inside Sales Advisors - Hiring for July](#)
- 4 [HR Generalist - Scottsdale](#)

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Jobing Description

Underwater Property Solutions is located in Scottsdale, Arizona (off the 101 at Princess Drive) and is a leading source for mortgage modification. Our market is national and our service is vital in today's challenging economic climate. Simply put, we save homes from foreclosure by helping struggling homeowners restructure their home loans with their current lenders. We have partnered with the nation's largest debt solution law group to offer our clients a wide range of solutions to their financial troubles. Market forces continue to spur our growth, with recent data indicating no market decline for a number of years. We are looking for team members that are motivated by the opportunity to grow along with us by helping families stay in their homes.

Employees of Underwater Property Solutions undergo rigorous training and comply with ethical standards of performance that set us apart from other mortgage modification providers. Our business model meets or exceeds all state and federal laws and regulations governing the loan modification industry. As an employee of Underwater Property Solutions, you will be rewarded and recognized for your exceptional performance.

About you:

If you are suitable for the position, you will spend your workday primarily speaking with clients with distressed home loans. The key characteristic of our most successful advisors is an ability to form a strong connection and rapport with clients over the phone. We offer many solutions to our clients' financial problems, and you must also have the ability to analyze basic financial information and design and articulate a plan to the client that works for them. Our full line of debt resolution services, as well as the legal services and expertise of our partners at The National Law Firm of Macey, Aleman & Searns, ensure that we can find a solution for practically every client that seeks our help. Your job is to show clients the best path to financial security and enroll them in programs that meet their needs.

About the Advisor Position:

This is a phone-based sales position. We provide well qualified leads generated from a variety of marketing sources, there is no cold calling. We will teach you our rational, consultative sales process and give all the tools you need to succeed. Most of our clients sign documents electronically, so new Advisors can begin earning strong bonus dollars immediately after graduating from training. We provide the leads, training, processes, and clear performance expectations. You provide the ambition, willingness to learn, and desire to help Americans protect their homes and improve their financial stability.

The Advisor role offers an aggressive compensation plan that motivates Advisors to strive for six-figure incomes. We motivate our sales floor with regular contests as well as team recognition. Skilled sales professionals can expect to earn in excess of \$80,000 annually, and an average rep can expect to earn 55K in their first year. We provide consistent coaching to help Advisors reach their goals.

No sales experience is required. We have had great success developing articulate and intelligent non-sales professionals into productive closers. Applicants must be teachable, ambitious, and possess the ability to have relaxed, insightful conversations with homeowners.

Skills / Requirements

- * Proven Track Record in a Professional Sales Environment
- * Strong Time Management Skills
- * Organized
- * Excellent Presentation Skills
- * Consultative Sales Approach
- * Analytical and Logical Reasoning Abilities
- * Average Computer Literacy
- * Able to Work Flexible Rotating Schedule. We Are Open 7AM-7PM

Click Here to **Apply Online**

Pay: \$40,000 to \$80,000/year

Guaranteed hourly rate, health and dental benefits available after 90 days of service

Posted: 07/06/2011

Job Status: Full Time

Job Type: Legal Real Estate/Property Mgmt Financial Services - Mortgage

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