



Jason Cash

VP of Mortgage Lending at Guaranteed Rate
Greater San Diego Area | Banking

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Jason Cash's Overview

Current	Mortgage Consultant at Guaranteed Rate
Past	Lease Consultant at Wireless Capital Partners Senior Lease Consultant at Md7 Agent at New York Life Insurance Company see all ▾
Education	San Diego State University-California State University National University Moorpark College see all ▾
Connections	333 connections

Jason Cash's Experience

Mortgage Consultant

Guaranteed Rate

Privately Held; 1001-5000 employees; Financial Services industry
November 2012 – Present (9 months) | Greater San Diego Area

Lease Consultant

Wireless Capital Partners

Privately Held; 51-200 employees; Financial Services industry
March 2012 – September 2012 (7 months)

•Worked with municipalities, businesses, non-profit organizations and individual land owners to monetize their real estate assets.
•Consulted with clients on their current situation and provided solutions to meet their long term needs. This required working knowledge of real estate markets, taxes, and investments.

Senior Lease Consultant

Md7

Privately Held; 51-200 employees; Telecommunications industry
September 2009 – March 2012 (2 years 7 months) | Greater San Diego Area

•Negotiated legal language and financial terms of new cell phone tower leases for the nation's largest carrier.
•Worked with municipalities, businesses, and individual land owners to facilitate the expansion of cellular networks.
•Managed regional accounts for Alltel, AT&T, and Verizon
•Saved clients over 6 million dollars in 2 years

Agent

New York Life Insurance Company

Privately Held; 10,001+ employees; Financial Services industry
June 2008 – September 2009 (1 year 4 months)

•Sold life insurance, long term care, and annuity products
•Helped businesses, families, and individuals plan for their financial future
•Conducted educational workshops on a number of financial topics
•Received awards for the number of life insurance and long term care policies sold in my first 6 months

Director of Education

DebtWave Credit Counseling

Nonprofit; 11-50 employees; Financial Services industry
February 2003 – June 2008 (5 years 5 months)

•Developed scripts and training material for the sales team
•Created, managed, and presented financial education programs to the community
•Educated and counseled clients on a number of different topics that included credit, debt, and personal financial planning
•Spoke to over 20,000 students in San Diego County through the Wave of the Future program

Teacher

San Diego County Office of Education

Educational Institution; 1001-5000 employees; Education Management industry
November 2000 – February 2003 (2 years 4 months)

•Taught at-risk students ages 14-19
•Helped develop the curriculum for a pilot program
•Recognized by the Governor of California

Jason Cash's Volunteer Experience & Causes

Volunteer

Big Brother Big Sister Foundation

Children

February 2011 – present (2 years 6 months)

I'm a Big Brother to a 10 year old.

Treasurer, Board of Directors

DebtWave Credit Counseling

Economic Empowerment

2001 – 2011 (10 years)

Board Member

Students in Free Enterprise

Education

2007 – 2010 (3 years)

Jason Cash's Skills & Expertise

- Wireless
- Telecommunications
- Account Management
- Sales
- Networking
- New Business Development
- Contract Negotiation
- Customer Satisfaction
- Real Estate
- Team Leadership
- Strategic Planning
- Customer Service

Jason Cash's Education

San Diego State University-California State University

Certificate, Personal Financial Planning

2005 – 2006

National University

Bachelor of Science (BS), Liberal Studies

1998 – 2000

Moorpark College

Associate's degree, General Studies

1991 – 1993

Newbury Park High School

Activities and Societies: Played football, basketball, and baseball

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