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## Loans and Debt Management

Looking for a new challenge with your company

San Clemente, CA

Top Producer • Self-starter and Motivated • Positive • Enthusiastic • Goal Driven • Independent/Team Player • Business Development.

Authorized to work in the US for any employer

### Work Experience

#### Loans and Debt Management

**Fast Track Financial** - Irvine, CA  
 January 2016 to August 2016

Online financial services that provides consumers with successful solutions for debt settlement, commercial and personal loans. Helping consumers get back on track financially.

#### Advisor/Account Representative

**Student Loan Education Center** - Irvine, CA  
 2014 to January 2016

- Ability to handle high Inbound /outbound call volume.
- Assisted Clients in getting loans consolidated through the Department of Education.
- Analyze government programs for student loan debt.
- Assist clients with their private student loans.

#### Account Executive

**Web Design Agency** - San Clemente, CA  
 2011 to 2013

- Sell primarily to new business clients, and up sell to existing accounts over the phone.
- Experience selling websites, social media, SEO, pay-per-click (PPC) marketing, and /or banner advertising.
- Delivered results, not just to achieve personal success but to further the success of the entire team.

#### Outside Sales

**Priscilla's Kitty Grass** - Costa Mesa, CA  
 2009 to 2011

- Successful territory sales representative.
- Building and managing accounts in major health, grocery and pet stores throughout Los Angeles, Orange County and San Diego County.

#### Account Executive, Sales Manager

**Fitness Elite for Women and Extreme Fitness, LLC** - San Clemente, CA  
 2001 to 2009

- Responsible for community and business relationships, outside promotions, corporate memberships, sales, marketing, telemarketing and management. Meet, greet and tour prospects, maintained flow of new clients.
- Meets and Exceed Goals.
- Recruitment, hiring and training new sales representatives.
- Managed others.
- Responsible for over-seeing two health clubs.

### Education

#### Legal Studies

**Saddleback College Mission Viejo** Mission Viejo, CA

### Certifications/Licenses

#### Supervisor Certification

Manages others

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 Ocean Beach C.A

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From Article at [GetOutOfDebt.org](http://GetOutOfDebt.org)