

Joseph F. D'Alonzo
 Entrepreneur; 16+ year veteran of Debt Relief Industry
 Baltimore, Maryland Area



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Current

- Chief Executive Officer at Strategic Debt Solutions
- President/Managing Partner at CrediQuest, Inc.
- President/Founder at Redline Debt Relief
- 1 more...

Education

- University of Maryland College Park

Connections  52 connections

Industry Financial Services

Websites

- Company Website
- Company Website

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Joseph F. D'Alonzo's Experience

Chief Executive Officer
Strategic Debt Solutions
 (Financial Services industry)
 September 2008 — Present (2 years 3 months)

About Strategic Debt Solutions: SDS is a privately held for profit company located in Columbia, MD. Listed with the MD Chamber of Commerce; SDS also has an exceptional rating with Dunn and Bradstreet, and is a member of TASC (The Association of Settlement Companies). As a recognized leader in the debt settlement/negotiation industry; SDS blends cutting edge technology with over 15 years of industry experience into one of the most reliable, trusted, and intelligent debt relief service platforms in the nation. SDS was born after identifying a need for a company that would empower consumers with honorable alternatives to bankruptcy through the personalized and proven services of debt negotiation. With the current state of the US economy, SDS has grown exponentially since its inception and now supports clients with uncontrollable consumer debt. As the Debt Settlement industry grows and matures, a steadfast approach will make certain that settlement/negotiation becomes a permanent option for the consumer who is burdened with consumer debt and is facing financial hardship. SDS will continue to set the industry standard for decades to come.

President/Managing Partner
CrediQuest, Inc.
 (Financial Services industry)
 June 2008 — Present (2 years 6 months)

CrediQuest Corporation is a leading provider of quality assurance, payment processing, and customer service. On every phone call, our dedicated and professional staff ensure that each consumer complies with specified product guidelines and receives service of the highest quality.

By working effectively with our affiliates and leading service providers, we have helped clients across the nation alleviate their financial stress by helping them transition into a debt relief program and have confidence in their decision. We take great pride in supporting our clients and we have placed a heavy emphasis on our customer service. Our representatives are always available to answer questions and help navigate our clients through this important process. We provide value to consumers by ensuring that the program they are enrolling into is implemented appropriately, and effectively.

With our cutting edge technology and commitment to legal compliance with the latest Federal and State laws, CrediQuest Corporation has positioned itself as one of the most trusted quality assurance platforms for affiliate companies. We ensure that each enrollment complies with program standards and that each consumer is adequately and thoroughly briefed regarding what to expect from their program.

- Client File Processing
- Quality Assurance Verification
- Full Reject Processing
- Full NSF Processing
- Client Payment Processing
- Weekly Agency Payments
- Client Call Center Services
- Financial Reporting
- Management Reporting
- Business Practice Consulting

President/Founder
Redline Debt Relief
 (Financial Services industry)
 April 2006 — Present (4 years 8 months)

Redline Debt Relief, Inc. is quickly becoming a leader in the Debt Relief industry. On every phone call, our dedicated and professional staff of Debt Elimination Specialists provides a free debt consultation to consumers that may reside in all 50 states.

Based on a preliminary financial assessment which includes a budget worksheet; we then recommend the optimal financial solution and appropriate program. Depending on the level of need, we then match a particular consumer with either a Debt Management or Debt Settlement plan.

We offer (2) primary debt relief options to financially distressed consumers and specialize in reducing and ultimately eliminating the consumer debt of our clients.

Chief Executive Officer
D'Alonzo International Advisors Group
 (Financial Services industry)
 September 2004 — Present (6 years 3 months)

Recognizing the revenue generation needs of other Debt Management/Debt Settlement companies, Mr. D'Alonzo founded D'Alonzo International Advisors Group, LLC to address their concerns. Through this sales and marketing consulting company, Mr. D'Alonzo serves as an accomplished corporate strategist and marketer, whereby his vision towards business performance has driven notable enterprise growth for its client roster. His exceptional track record of business improvement is based on his ability to quickly identify and diagnose sales issues and growth impediments. Most of the work that D'Alonzo International Advisors Group performs involves working with companies to refine their organizational structure, improve the performance of their sales teams, recruiting strategies, technology improvements, and rewards systems.

Joseph F. D'Alonzo's Education

University of Maryland College Park
 Bachelor of Science , Sales/Marketing , 1987 — 1992

Activities and Societies: Pi Kappa Alpha; University of Maryland Varsity Baseball

Additional Information





Joseph F. D'Alonzo's Websites:

- Company Website
- Company Website

Joseph F. D'Alonzo's Interests:

Call Center Inbound/Outbound Sales/Marketing; Training; Performance Management; Wealth Management

Joseph F. D'Alonzo's Groups:

- Maryland Chamber of Commerce; TASC (The Association of Settlement Companies)
-  University of Maryland, College Park Alumni Association (Official)
-  Debt Settlement
-  Debt Settlement 411
-  DEBT SERVICE

Joseph F. D'Alonzo's Honors:

- Who's Who in (Maryland Small Business)

Joseph F. D'Alonzo's Contact Settings

Interested In:

- job inquiries
- business deals
- getting back in touch
- expertise requests
- reference requests

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